

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2024
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ____ to ____

Commission File Number 001-33351

NEUROMETRIX, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

04-3308180
(I.R.S. Employer Identification No.)

4B Gill Street Woburn, Massachusetts
(Address of principal executive offices)

01801
(Zip Code)

(781) 890-9989
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of exchange on which registered |
|---|--------------------------|---|
| Common Stock, \$0.0001 par value per share Preferred Stock Purchase Rights | NURO | The Nasdaq Stock Market LLC |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definition of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 2,042,689 shares of common stock, par value \$0.0001 per share, were outstanding as of November 4, 2024.

NeuroMetrix, Inc.
Form 10-Q
Quarterly Period Ended September 30, 2024

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All share amounts in the Quarterly Report on Form 10-Q have been adjusted to reflect a 1-for-8 reverse stock split that was effected on November 21, 2023.

PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

**NeuroMetrix, Inc.
Balance Sheets**

| | <u>September 30, 2024</u> | <u>December 31, 2023</u> |
|---|---------------------------|--------------------------|
| | (Unaudited) | |
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 921,520 | \$ 1,731,946 |
| Available-for-sale securities | 13,913,080 | 16,265,205 |
| Accounts receivable, net | 149,092 | 518,824 |
| Inventories | 1,430,122 | 1,559,428 |
| Prepaid expenses and other current assets | 381,876 | 779,039 |
| Total current assets | <u>16,795,690</u> | <u>20,854,442</u> |
| Fixed assets, net | 219,106 | 293,449 |
| Right of use asset | 147,824 | 250,150 |
| Other long-term assets | 26,400 | 26,400 |
| Total assets | <u>\$ 17,189,020</u> | <u>\$ 21,424,441</u> |
| Liabilities and Stockholders' Equity | | |
| Current liabilities: | | |
| Accounts payable | \$ 347,641 | \$ 215,509 |
| Accrued expenses and compensation | 719,609 | 876,739 |
| Lease obligation, current | 142,621 | 148,391 |
| Total current liabilities | <u>1,209,871</u> | <u>1,240,639</u> |
| Lease obligation, net of current portion | — | 92,485 |
| Total liabilities | <u>1,209,871</u> | <u>1,333,124</u> |
| Commitments and contingencies | | |
| Stockholders' equity: | | |
| Preferred stock | — | — |
| Convertible preferred stock | 1 | 1 |
| Common stock, \$0.0001 par value; 25,000,000 shares authorized at September 30, 2024 and December 31, 2023; 2,033,306 and 1,524,939 shares issued and outstanding at September 30, 2024 and December 31, 2023, respectively | 203 | 152 |
| Additional paid-in capital | 232,030,177 | 229,960,346 |
| Accumulated other comprehensive income | 83,853 | 240,171 |
| Accumulated deficit | (216,135,085) | (210,109,353) |
| Total stockholders' equity | <u>15,979,149</u> | <u>20,091,317</u> |
| Total liabilities and stockholders' equity | <u>\$ 17,189,020</u> | <u>\$ 21,424,441</u> |

The accompanying notes are an integral part of these interim financial statements.

NeuroMetrix, Inc.
Statements of Operations
(Unaudited)

| | Quarters Ended September 30, | | Nine Months Ended September 30, | |
|--|------------------------------|-----------------------|---------------------------------|-----------------------|
| | 2024 | 2023 | 2024 | 2023 |
| Revenues | \$ 587,314 | \$ 1,203,164 | \$ 2,450,018 | \$ 4,583,679 |
| Cost of revenues | 275,357 | 421,382 | 1,129,125 | 1,484,240 |
| Gross profit | 311,957 | 781,782 | 1,320,893 | 3,099,439 |
| Operating expenses: | | | | |
| Research and development | 299,739 | 592,654 | 1,510,223 | 2,045,588 |
| Sales and marketing | 441,171 | 943,795 | 1,937,914 | 2,504,630 |
| General and administrative | 1,313,095 | 1,206,231 | 4,697,450 | 3,843,643 |
| Total operating expenses | 2,054,005 | 2,742,680 | 8,145,587 | 8,393,861 |
| Loss from operations | (1,742,048) | (1,960,898) | (6,824,694) | (5,294,422) |
| Other income: | | | | |
| Interest income | 8,412 | 25,378 | 40,579 | 247,699 |
| Other income | 225,410 | 166,783 | 758,383 | 166,783 |
| Total other income | 233,822 | 192,161 | 798,962 | 414,482 |
| Net loss | <u>\$ (1,508,226)</u> | <u>\$ (1,768,737)</u> | <u>\$ (6,025,732)</u> | <u>\$ (4,879,940)</u> |
| Net loss per common share applicable to common stockholders, basic and diluted | <u>\$ (0.75)</u> | <u>\$ (1.66)</u> | <u>\$ (3.10)</u> | <u>\$ (4.86)</u> |
| Weighted average number of common shares outstanding, basic and diluted | <u>2,023,280</u> | <u>1,065,003</u> | <u>1,945,995</u> | <u>1,004,339</u> |

Statements of Comprehensive Loss
(Unaudited)

| | Quarters Ended September 30, | | Nine Months Ended September 30, | |
|--|------------------------------|-----------------------|---------------------------------|-----------------------|
| | 2024 | 2023 | 2024 | 2023 |
| Net loss | \$ (1,508,226) | \$ (1,768,737) | \$ (6,025,732) | \$ (4,879,940) |
| Other comprehensive income: | | | | |
| Unrealized gain on available-for-sale securities, net | 197,092 | 204,931 | 602,065 | 3,000,000 |
| Reclassification of realized gain on available-for-sale securities to other income | \$ (225,410) | \$ (166,783) | \$ (758,383) | \$ (166,783) |
| Comprehensive loss | <u>\$ (1,536,544)</u> | <u>\$ (1,730,589)</u> | <u>\$ (6,182,050)</u> | <u>\$ (4,612,903)</u> |

The accompanying notes are an integral part of these interim financial statements.

NeuroMetrix, Inc.
Statements of Changes in Stockholders' Equity
(Unaudited)

| | Series B Convertible Preferred Stock | | Common Stock | | Additional Paid-In Capital | Accumulated Other Comprehensive Income | Accumulated Deficit | Total |
|---|--------------------------------------|-------------|------------------|---------------|----------------------------|--|-------------------------|----------------------|
| | Number of Shares | Amount | Number of Shares | Amount | | | | |
| Balance at December 31, 2023 | 200.00 | \$ 1 | 1,518,717 | \$ 152 | \$ 229,960,346 | \$ 240,171 | \$ (210,109,353) | \$ 20,091,317 |
| Stock-based compensation expense | — | — | — | \$ — | 216,164 | — | — | 216,164 |
| Issuance of common stock under at the market offering | — | — | 458,380 | \$ 46 | 1,471,053 | — | — | 1,471,099 |
| Vesting of restricted stock under equity plan | — | — | 6,699 | \$ 1 | (1) | — | — | — |
| Other comprehensive income | — | — | — | \$ — | — | 7,006 | — | 7,006 |
| Net loss | — | — | — | \$ — | — | — | (3,029,574) | (3,029,574) |
| Balance at March 31, 2024 | 200.00 | 1 | 1,983,796 | 199 | 231,647,562 | 247,177 | (213,138,927) | 18,756,012 |
| Stock-based compensation expense | — | — | — | — | 176,148 | — | — | 176,148 |
| Issuance of common stock under employee stock purchase plan | — | — | 850 | — | 2,601 | — | — | 2,601 |
| Vesting of restricted stock under equity plan | — | — | 29,453 | 3 | (3) | — | — | — |
| Other comprehensive income | — | — | — | — | — | (135,006) | — | (135,006) |
| Net loss | — | — | — | — | — | — | (1,487,932) | (1,487,932) |
| Balance at June 30, 2024 | 200 | \$ 1 | 2,014,099 | \$ 202 | \$ 231,826,308 | \$ 112,171 | \$ (214,626,859) | \$ 17,311,823 |
| Stock-based compensation expense | — | — | — | — | 203,870 | — | — | 203,870 |
| Vesting of restricted stock under equity plan | — | — | 17,610 | 1 | (1) | — | — | — |
| Other comprehensive income | — | — | — | — | — | (28,318) | — | (28,318) |
| Net loss | — | — | — | — | — | — | (1,508,226) | (1,508,226) |
| Balance at September 30, 2024 | 200 | 1 | 2,031,709 | 203 | 232,030,177 | 83,853 | (216,135,085) | 15,979,149 |

| | Series B Convertible Preferred Stock | | Common Stock | | Additional Paid-In Capital | Accumulated Other Comprehensive Income | Accumulated Deficit | Total |
|--|--------------------------------------|-------------|------------------|---------------|----------------------------|--|-------------------------|----------------------|
| | Number of Shares | Amount | Number of Shares | Amount | | | | |
| Balance at December 31, 2022 | 200.00 | \$ 1 | 959,460 | \$ 96 | \$ 226,935,456 | \$ — | \$ (203,579,866) | \$ 23,355,687 |
| Stock-based compensation expense | — | — | — | — | 165,361 | — | — | 165,361 |
| Vesting of restricted stock under equity plan | — | — | 2,439 | — | — | — | — | — |
| Other comprehensive income | — | — | — | — | — | 65,874 | — | 65,874 |
| Net loss | — | — | — | — | — | — | (1,574,174) | (1,574,174) |
| Balance at March 31, 2023 | 200.00 | 1 | 961,899 | 96 | 227,100,817 | 65,874 | (205,154,040) | 22,012,748 |
| Stock-based compensation | — | — | — | — | 132,745 | — | — | 132,745 |
| Issuance of common stock under at the market offering | — | — | 90,661 | 9 | 691,396 | — | — | 691,405 |
| Issuance common stock under employee stock purchase plan | — | — | 1,316 | — | 8,713 | — | — | 8,713 |
| Vesting of restricted stock under equity plan | — | — | 9,015 | 1 | (1) | — | — | — |
| Other comprehensive income | — | — | — | — | — | 102,847 | — | 102,847 |
| Net loss | — | — | — | — | — | — | (1,537,029) | (1,537,029) |
| Balance at June 30, 2023 | 200 | \$ 1 | 1,062,891 | \$ 106 | \$ 227,933,670 | \$ 168,721 | \$ (206,691,069) | \$ 21,411,429 |
| Stock-based compensation | — | — | — | — | 221,268 | — | — | 221,268 |
| Issuance of common stock under at the market offering | — | — | 184 | — | 1,426 | — | — | 1,426 |
| Vesting of restricted stock under equity plan | — | — | 2,820 | — | — | — | — | — |
| Other comprehensive income | — | — | — | — | — | 38,148 | — | 38,148 |
| Net loss | — | — | — | — | — | — | (1,768,737) | (1,768,737) |
| Balance at September 30, 2023 | 200 | \$ 1 | 1,065,895 | \$ 106 | \$ 228,156,364 | \$ 206,869 | \$ (208,459,806) | \$ 19,903,534 |

The accompanying notes are an integral part of these interim financial statements.

NeuroMetrix, Inc.
Statements of Cash Flows
(Unaudited)

| | Nine Months Ended September 30, | |
|---|--|---------------------|
| | 2024 | 2023 |
| Cash flows from operating activities: | | |
| Net loss | \$ (6,025,732) | \$ (4,879,940) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Depreciation | 74,343 | 30,957 |
| Amortization of right-of-use assets, operating lease | 102,326 | 58,087 |
| Stock-based compensation | 596,182 | 519,374 |
| Inventory reserve charged to cost of revenue | 74,209 | 63,420 |
| Amortization of premiums and discounts on held-to-maturity securities | — | (135,293) |
| Realized gain on available-for-sale securities | (758,383) | (166,783) |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | 369,732 | 32,390 |
| Inventories | 55,097 | (115,042) |
| Prepaid expenses and other current and long-term assets | 363,183 | (200,118) |
| Accounts payable | 132,132 | (142,608) |
| Accrued expenses and compensation | (157,130) | 356,562 |
| Operating lease liability | (64,275) | (55,373) |
| Net cash used in operating activities | <u>(5,238,316)</u> | <u>(4,634,367)</u> |
| Cash flows from investing activities: | | |
| Purchases of available-for-sale securities | (29,045,810) | (22,898,470) |
| Proceeds from maturities of available-for-sale securities | 32,000,000 | 7,095,000 |
| Proceeds from maturities of held-to-maturity securities | — | 17,000,000 |
| Purchases of fixed assets | — | (138,176) |
| Net cash provided by (used in) investing activities | <u>2,954,190</u> | <u>1,058,354</u> |
| Cash flows from financing activities: | | |
| Net proceeds from issuance of stock | 1,473,700 | 701,546 |
| Net cash provided by financing activities | <u>1,473,700</u> | <u>701,546</u> |
| Net decrease in cash and cash equivalents | (810,426) | (2,874,467) |
| Cash and cash equivalents, beginning of period | 1,731,946 | 4,335,020 |
| Cash and cash equivalents, end of period | <u>\$ 921,520</u> | <u>\$ 1,460,553</u> |

The accompanying notes are an integral part of these interim financial statements.

NeuroMetrix, Inc.
Notes to Unaudited Financial Statements
September 30, 2024

1. Business and Basis of Presentation

Our Business—An Overview

NeuroMetrix, Inc. (the "Company" or "NeuroMetrix") develops and commercializes health care products that utilize non-invasive neurostimulation. Revenues are derived from the sale of medical devices and after-market consumable products and accessories. The Company's products are sold in the United States and select overseas markets. They are cleared by the U.S. Food and Drug Administration ("FDA") and regulators in foreign jurisdictions where appropriate. The Company has two primary products. DPNCheck® is a point-of-care test for diabetic peripheral neuropathy, which is the most common long-term complication of Type 2 diabetes. Quell is an app-enabled, wearable device for lower extremity chronic pain and for the symptoms of fibromyalgia.

The Company held cash, cash equivalents and investment grade securities totaling \$14.8 million as of September 30, 2024. The Company believes that its present balance of cash resources and securities coupled with cash inflows from product sales will enable the Company to fund its operations for at least the next twelve months from the date of issuance of the financial statements. Actual cash requirements could differ from management's projections for many reasons, including changes the Company may make to its business strategy, commercial challenges, regulatory developments, changes to research and development programs, supply chain issues, staffing challenges and other items affecting the Company's projected uses of cash.

During February 2024, the Company announced that it would undertake a review of its strategic options to maximize shareholder value. These options include changes in marketing strategies, the acquisition of new assets, potential sale of Company assets, and a merger or other strategic transaction. This review process remains ongoing. A timetable for completion of this process has not been established, and even if certain strategic alternatives may be available, the Company cannot provide any assurance that the strategic alternatives review process will result in the successful realization of any particular alternative, transaction or value. Accordingly, the unaudited financial statements have been prepared on a basis that assumes the Company will continue as a going concern and which contemplates the realization of assets and satisfaction of liabilities and commitments in the ordinary course of business.

Unaudited Interim Financial Statements

The accompanying unaudited balance sheet as of September 30, 2024, unaudited statements of operations, statements of comprehensive loss, changes in stockholders' equity and cash flows for the quarters ended September 30, 2024 and 2023 have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Article 8 of Regulation S-X. The accompanying balance sheet as of December 31, 2023 has been derived from the audited balance sheet as of December 31, 2023 included in the Company's Form 10-K referenced below and does not include all disclosures required by U.S. GAAP. In the opinion of management, the financial statements include all normal and recurring adjustments considered necessary for a fair presentation of the Company's financial position and operating results. Operating results for the nine months ended September 30, 2024 are not necessarily indicative of the results that may be expected for the year ending December 31, 2024 or any other period. These financial statements and notes should be read in conjunction with the financial statements for the year ended December 31, 2023 included in the Company's Annual Report on Form 10-K, as filed with the Securities and Exchange Commission (the "SEC"), on March 1, 2024 (File No. 001-33351).

Prior period reclassification

Certain items in the Statements of Cash Flows from the prior year were reclassified to conform with the current presentation.

Revenues

Revenues include product sales, net of estimated returns. Revenue is measured as the amount of consideration the Company expects to receive in exchange for product transferred. Revenue is recognized at the point in time when contractual performance obligations have been satisfied and control of the product has been transferred to the customer. The Company has a single product delivery performance obligation. Accrued product returns using the most likely amount method are estimated based on historical data and evaluation of current information and variable consideration is not constrained. Revenue from product sales that occur via an online pharmacy agent are recognized on a gross basis and the related fulfillment fees are expensed within cost of revenues.

Accounts receivable are recorded in the amount the Company expects to collect, net of the allowance for credit losses. The allowance for credit losses is the Company's best estimate of the amount of probable credit losses based on customer past payment history, product usage activity, and recent communications with the customer. Individual customer balances which are over 90 days past due are reviewed individually for collectability and written-off when recovery is not probable. The Company does not have any off-balance sheet credit exposure related to its customers. Allowance for credit losses was \$25,000 as of September 30, 2024 and December 31, 2023.

Two customers accounted for 28% of total revenues in the quarter ended September 30, 2024 and two different customers accounted for 28% of total revenues in the quarter ended September 30, 2023. One customer accounted for 10% of total revenues for the nine months ended September 30, 2024 and two customers accounted for 26% of total revenues in the nine months ended September 30, 2023. Four customers accounted for 74% and three customers accounted for 74% of accounts receivable as of September 30, 2024 and December 31, 2023, respectively.

Cash and Cash Equivalents

Cash and cash equivalents include bank demand deposits and money market funds that invest primarily in U.S. government securities.

Securities

The Company invests in highly liquid, marketable debt securities with high credit ratings and typically with maturities of two years or less. Individual securities are designated by the Company as either "held-to-maturity" ("HTM") or "available-for-sale" ("AFS") at the point of investment. Securities classified as short-term have maturities of less than one year. As of September 30, 2024, all marketable securities held by the Company are classified as AFS and had remaining contractual maturities of one year or less.

HTM securities are valued on an amortized cost basis and reviewed to determine if an allowance for credit losses should be recorded in the statements of operations. AFS securities are valued at fair value. Unrealized gains and losses on AFS securities are included as a component of accumulated other comprehensive income in the balance sheets and statements of stockholders' equity and a component of total comprehensive loss in the statements of comprehensive loss. An AFS security may be impaired if its fair value is less than amortized cost. Unrealized losses are evaluated to determine if the impairment is credit-related or non-credit-related. Credit-related impairment is recognized as an allowance on the balance sheet with a corresponding adjustment to earnings, and a non-credit-related impairment is recognized in other comprehensive loss. For certain types of securities, such as U.S. Treasuries, the Company generally expects zero credit losses. No allowance for credit losses was recorded on its securities portfolio as of September 30, 2024 or December 31, 2023.

Fair Value

The Company follows the provisions of Financial Accounting Standards Board (the "FASB") Accounting Standards Codification ("ASC") Topic 820-10, *Fair Value Measurements and Disclosures* ("ASC 820-10"), which defines fair value, establishes a framework for measuring fair value in GAAP and requires certain disclosures about fair value measurements. Fair value is defined as an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability.

As a basis for considering such assumptions, ASC 820-10 established a three-tier fair value hierarchy which prioritizes the inputs used in measuring fair value as follows: Level 1 observable inputs such as quoted prices in active markets; Level 2 inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and Level 3 unobservable inputs for which there are little or no market data, which require the Company to develop its own assumptions. The hierarchy requires the Company to use observable market data, when available, and to minimize the use of unobservable inputs when determining fair value (See Note 5).

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make significant estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during reporting periods. Actual results could differ from those estimates.

Recent Accounting Pronouncements

Accounting Standards Updates ("ASUs") issued by the FASB are evaluated for their applicability. ASUs not included in the disclosures in this report were assessed and determined to be either not applicable or not expected to have a material impact on our financial statements.

In November 2023, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires enhanced disclosures on both an annual and interim basis about significant segment expenses, including for companies with only one reportable segment. This ASU is effective on a retrospective basis for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. The Company is currently evaluating the impact of the adoption of this standard on the Company's Financial Statements and disclosures.

In December 2023, the FASB issued ASU 2023-09, *Improvements to Income Tax Disclosures*, which requires public entities, on an annual basis, to provide disclosures of specific categories in the rate reconciliation, additional information for reconciling items that meet a quantitative threshold and income taxes paid disaggregated by jurisdiction. ASU 2023-09 is effective for annual periods beginning after December 15, 2024. Early adoption is permitted. The Company is currently evaluating the impact of the adoption of this standard on the Company's Financial Statements and disclosures.

2. Net Loss Per Common Share

Basic and diluted net loss per common share were as follows:

| | Quarters Ended September 30, | | Nine Months Ended September 30, | |
|--|------------------------------|----------------|---------------------------------|----------------|
| | 2024 | 2023 | 2024 | 2023 |
| Net loss applicable to common stockholders | \$ (1,508,226) | \$ (1,768,737) | \$ (6,025,732) | \$ (4,879,940) |
| Weighted average number of common shares outstanding, basic and diluted | 2,023,280 | 1,065,003 | 1,945,995 | 1,004,339 |
| Net loss per common share applicable to common stockholders, basic and diluted | \$ (0.75) | \$ (1.66) | \$ (3.10) | \$ (4.86) |

Shares underlying the following potentially dilutive weighted average number of common stock equivalents were excluded from the calculation of diluted net loss per common share because their effect was anti-dilutive for each of the periods presented:

| | September 30, | |
|----------------------------------|---------------|---------|
| | 2024 | 2023 |
| Options | 62,898 | 65,037 |
| Unvested restricted stock awards | 1,597 | 7,662 |
| Unvested restricted stock units | 92,991 | 37,706 |
| Convertible preferred stock | 8 | 8 |
| Total | 157,494 | 110,413 |

3. Securities

The Company's marketable debt securities are classified as either HTM or AFS pursuant to ASC 320 - *Investments - Debt Securities*. HTM securities are valued at amortized cost. The following table summarizes the valuations and unrealized gains and losses of AFS securities which are recorded at estimated fair value as of September 30, 2024 and December 31, 2023. The Company held no HTM securities as of September 30, 2024 and December 31, 2023.

| Available-for-sale securities | September 30, 2024 | | | | | |
|-------------------------------|--------------------|------------------|----------|------|---------------|----------------------|
| | Cost | Gross Unrealized | | | Credit Losses | Estimated Fair Value |
| | | Gains | Losses | | | |
| U.S. government bonds | \$ 13,829,227 | \$ 84,435 | \$ (582) | \$ — | \$ 13,913,080 | |

| Available-for-sale securities | December 31, 2023 | | | | | |
|-------------------------------|-------------------|------------------|--------|------|---------------|----------------------|
| | Cost | Gross Unrealized | | | Credit Losses | Estimated Fair Value |
| | | Gains | Losses | | | |
| U.S. government bonds | \$ 4,412,935 | \$ 5,665 | \$ — | \$ — | \$ 4,418,600 | |
| Commercial paper | 11,612,099 | 234,506 | — | — | 11,846,605 | |
| Total | \$ 16,025,034 | \$ 240,171 | \$ — | \$ — | \$ 16,265,205 | |

The Company evaluates all HTM and AFS securities for impairment at each reporting period. It determined that changes in the fair value of its securities at September 30, 2024 resulted primarily from interest rate fluctuations subsequent to the purchase date of the securities. There was no deterioration in the credit worthiness of the issuers and no credit losses were recorded as of September 30, 2024.

4. Fair Value Measurements

The following tables set forth the Company's financial instruments that were measured at fair value:

September 30, 2024

| | Total | Level 1 | Level 2 | Level 3 |
|-----------------------|---------------|---------------|---------|---------|
| Assets: | | | | |
| Money market funds | \$ 666,939 | \$ 666,939 | \$ — | \$ — |
| U.S. government bonds | 13,913,080 | 13,913,080 | — | — |
| Total | \$ 14,580,019 | \$ 14,580,019 | \$ — | \$ — |

December 31, 2023

| | Total | Level 1 | Level 2 | Level 3 |
|-----------------------|---------------|--------------|---------------|---------|
| Assets: | | | | |
| Money market funds | \$ 1,284,290 | \$ 1,284,290 | \$ — | \$ — |
| U.S. government bonds | 4,418,600 | 4,418,600 | — | — |
| Commercial paper | 11,846,605 | — | 11,846,605 | — |
| Total | \$ 17,549,495 | \$ 5,702,890 | \$ 11,846,605 | \$ — |

The Company's accounts receivable, accounts payable, and accrued expenses are valued at cost which approximates fair value.

5. Inventories

Inventories consist of the following:

| | September 30, 2024 | December 31, 2023 |
|----------------------|--------------------|-------------------|
| Purchased components | \$ 1,130,180 | \$ 1,151,381 |
| Finished goods | 299,943 | 408,047 |
| | \$ 1,430,122 | \$ 1,559,428 |

The Company recorded a charge of \$74,209 in the nine months ended September 30, 2024 to write down the value of its discontinued ADVANCE inventory within cost of revenues on the Company's statements of operations. The Company also recorded a charge of \$63,420 in the nine months ended September 30, 2023 to reduce the carrying value of inventory to net realizable value.

6. Accrued Expenses and Compensation

Accrued expenses and compensation consist of the following:

| | September 30, 2024 | December 31, 2023 |
|-----------------------|--------------------|-------------------|
| Professional services | \$ 376,840 | \$ 298,534 |
| Compensation | 99,312 | 346,245 |
| Severance | 54,000 | — |
| Clinical | 39,782 | 39,000 |
| Warranty | 8,000 | 9,400 |
| Sales tax | 130,308 | 141,672 |
| Other | 11,367 | 41,888 |
| | <u>\$ 719,609</u> | <u>\$ 876,739</u> |

During the nine months ended September 30, 2024, the Company recorded severance costs of approximately \$580,000 of which approximately \$54,000 remained unpaid as of September 30, 2024. See Note 10 - Employee Headcount Reduction.

7. Operating Leases

The Company's lease on its Woburn, Massachusetts corporate office and manufacturing facilities extends through mid-September 2025 at a monthly base rent of \$13,846 and with a 5-year extension option.

Future minimum lease payments under this non-cancellable operating lease as of September 30, 2024 are as follows:

| | |
|--|-------------------|
| 2024 | \$ 41,446 |
| 2025 | 117,431 |
| Total minimum lease payments | <u>\$ 158,877</u> |
| Interest, based on a 15% discount rate | \$ 16,256 |
| Lease obligation, current portion | <u>142,621</u> |
| | <u>\$ 158,877</u> |

Total recorded rent expense was \$50,377 and \$49,232, for the quarters ended September 30, 2024 and 2023, respectively. Total recorded rent expense was \$151,132 and \$147,696 for the nine month periods ended September 30, 2024 and 2023, respectively. The Company records rent expense on its facility lease on a straight-line basis over the lease term. The remaining operating lease term was 11.5 months as of September 30, 2024.

8. Stockholders' Equity

Preferred stock and convertible preferred stock consist of the following:

| | September 30, 2024 | December 31, 2023 |
|---|--------------------|-------------------|
| Preferred stock, \$0.001 par value; 5,000,000 shares authorized at September 30, 2024 and December 31, 2023; no shares issued and outstanding at September 30, 2024 and December 31, 2023 | \$ — | \$ — |
| Series B convertible preferred stock, \$0.001 par value; 147,000 shares designated at September 30, 2024 and December 31, 2023; 200 shares issued and outstanding at September 30, 2024 and December 31, 2023 | \$ 1 | \$ 1 |

2024 equity activity

In the first quarter of 2024, the Company issued 458,380 shares of its common stock, under its at-the-market ("ATM") program and realized net proceeds of \$1,471,099. As of April 18, 2024, the Company terminated its ATM program.

In March 2024, 1,015 unvested restricted stock awards and 5,912 unvested restricted stock units were forfeited due to the employee reduction described in Note 10.

In June 2024, the Company issued 850 shares of fully vested common stock with a value of \$2,601 pursuant to the Company's Employee Stock Purchase Plan.

In the quarter ended June 30, 2024, the Company issued 91,577 restricted stock units under its 2022 Equity Incentive Plan with a value of \$376,027.

As of September 30, 2024, the Company had outstanding 1,597 unvested restricted stock awards and 92,991 unvested restricted stock units. At December 31, 2023 the Company had outstanding 6,222 unvested restricted stock awards and 60,492 unvested restricted stock units.

2023 equity activity

In May 2023, the Company issued 1,563 restricted stock units under its 2022 Equity Incentive Plan with a value of \$12,625.

In June 2023, the Company issued 90,661 shares of its common stock under its ATM program and realized net proceeds of \$691,405. It also issued 1,316 shares of fully vested common stock with a value of \$8,715 pursuant to the Company's Employee Stock Purchase Plan.

In July 2023, the Company issued 1,470 shares of its common stock, under ATM program for net proceeds of \$1,426 and issued 24,500 restricted stock units under its 2004 Stock Option Plan with a value of \$22,883.

In August 2023, the Company issued 172,660 restricted stock units with a value of \$240,000 as long term incentives to its directors under its 2022 Equity Incentive Plan.

9. Employee Headcount Reduction

The Company incurred severance charges related to a reduction of 10 full time employees in the first quarter of 2024. This reduction was implemented in order to better align staffing with work responsibilities and to reduce operating expenses. Total severance related charges of approximately \$580,000 were recorded in the quarter ended March 31, 2024 and cash payments of approximately \$25,000 were made at that time. During the quarter ended June 30, 2024 and September 30, 2024, additional severance payments of approximately \$334,000 and \$167,000, respectively, were made and the remaining accrued severance obligation was approximately \$54,000 which will be paid during the remainder of 2024 in accordance with employee contractual agreements.

The following table sets forth the quarterly activity in accrued severance.

| | Nine months ended September 30, 2024 |
|-----------------------------|---|
| Severance | |
| Beginning balance | \$ — |
| Additions | 580,427 |
| Amounts paid out | (25,427) |
| Balance, March 31, 2024 | 555,000 |
| Amounts paid out | (334,000) |
| Balance, June 30, 2024 | 221,000 |
| Amounts paid out | (167,000) |
| Balance, September 30, 2024 | \$ 54,000 |

Within the Company's Statements of Operations for the nine months ended September 30, 2024, total severance charges of \$580,427 were recorded in the first quarter as follows: \$310,200 within research and development, \$234,527 within sales and marketing, \$4,200 within general and administrative and \$31,500 within cost of revenues.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion of our financial condition and results of operations in conjunction with our financial statements and the accompanying notes to those financial statements included elsewhere in this Quarterly Report on Form 10-Q. This discussion contains forward-looking statements that involve risks and uncertainties. For a description of factors that may cause our actual results to differ materially from those anticipated in these forward-looking statements, please refer to the below section of this Quarterly Report on Form 10-Q titled "Cautionary Note Regarding Forward-Looking Statements." Unless the context otherwise requires, all references to "we", "us", the "Company", or "NeuroMetrix" in this Quarterly Report on Form 10-Q refer to NeuroMetrix, Inc.

Business Overview

NeuroMetrix is a commercial stage neurotechnology company based in Woburn, Massachusetts. The Company's mission is to improve individual and population health through innovative medical devices and technology solutions for pain syndromes and neurological disorders. Our core expertise in biomedical engineering has been refined over two decades of designing, building and marketing medical devices that stimulate nerves and analyze nerve response for diagnostic and therapeutic purposes. We are fully integrated with in-house capabilities spanning research and development, manufacturing, regulatory affairs and compliance, sales and marketing, product fulfillment and customer support. We hold extensive, proprietary intellectual property.

NeuroMetrix created the market for point-of-care nerve testing and introduced sophisticated wearable technology for chronic pain syndromes. Nearly five million patients have been served with our products. Revenue is derived from the sale of medical devices, after-market consumable products and accessories in the United States and select overseas markets. Products

are authorized by the U.S. Food and Drug Administration ("FDA") and regulators in foreign jurisdictions where appropriate. We have two principal product categories:

- Therapeutic technology – wearable neuromodulation for chronic pain syndromes
- Diagnostic technology - point-of-care peripheral neuropathy assessment

Chronic pain is a significant public health problem. It is defined by the National Institutes of Health (the "NIH") as pain lasting more than 12 weeks. This contrasts with acute pain which is a normal bodily response to injury or trauma. Chronic pain conditions include low back pain, arthritis, fibromyalgia, neuropathic pain, and cancer pain, among many others. Chronic pain may be triggered by an injury or there may be an ongoing cause such as disease or illness. There may also be no clear cause. Chronic pain can also lead to other health problems including fatigue, sleep disturbance and mood changes, which cause difficulty in carrying out important activities and contribute to disability and despair. In general, chronic pain cannot be cured. Treatment of chronic pain is focused on reducing pain and improving function. The goal is effective pain management.

Chronic pain affects nearly 100 million adults in the United States and more than 1.5 billion people worldwide. The estimated incremental impact of chronic pain on health care costs in the United States is over \$250 billion per year, and lost productivity is estimated to exceed \$300 billion per year. The most common approach to chronic pain management is pain medication. This includes over-the-counter internal and external analgesics as well as prescription pain medications, both non-opioid and opioids. The approach to treatment is individualized, drug combinations may be employed, and the results are often inadequate. Side effects, including the potential for addiction, are substantial. Reflecting the complexity of chronic pain and the difficulty in treating it, we believe that inadequate relief leads 25% to 50% of pain sufferers to seek alternatives to prescription pain medications. These alternatives include nutraceuticals, acupuncture, chiropractic care, non-prescription analgesics, electrical stimulators, braces, sleeves, pads and other items. In total, these pain relief products and services account for approximately \$20 billion in annual out-of-pocket spending in the United States.

Nerve stimulation is a long-established category of treatment for chronic pain. This treatment approach is available through implantable devices which have both surgical and ongoing risks, such as migration of the implanted nerve stimulation leads. Non-invasive approaches involving transcutaneous electrical nerve stimulation ("TENS") have achieved limited efficacy in practice due to power limitations, inadequate dosing and low patient adherence. We believe that our Quell wearable technology for chronic pain is designed to address many of the limitations of traditional TENS.

Peripheral neuropathies, or polyneuropathies, are diseases of the peripheral nerves. They affect about 10% of adults in the United States, with the prevalence rising to over 30% among individuals 65 years and older. Peripheral neuropathies are associated with loss of sensation, pain, increased risk of falling, weakness, and other complications. People with peripheral neuropathies have a diminished quality of life, poor overall health and higher mortality. The most common specific cause of peripheral neuropathies, accounting for about one-third of cases, is diabetes. Diabetes is a worldwide epidemic with an estimated affected population of over 400 million people. Within the United States there are over 30 million people with diabetes and another 80 million with pre-diabetes. The annual direct cost of treating diabetes in the United States exceeds \$100 billion. Although there are dangerous acute manifestations of diabetes, the primary burden of the disease is in its long-term complications, which include cardiovascular disease, nerve disease and resulting conditions such as foot ulcers which may require amputation, eye disease leading to blindness, and kidney failure. The most common long-term complication of diabetes, affecting over 50% of the diabetic population, is peripheral neuropathy. Diabetic peripheral neuropathy ("DPN") is the primary trigger for diabetic foot ulcers which may progress to the point of requiring amputation. People with diabetes have a 15 to 25% lifetime risk of foot ulcers and approximately 15% of foot ulcers lead to amputation. Foot ulcers are the most expensive complication of diabetes with a typical cost of \$5,000 to \$50,000 per episode. In addition, between 16% and 26% of people with diabetes suffer from chronic pain in their feet and lower legs.

Early detection of peripheral neuropathies, such as DPN, is important because there are no treatment options once the nerves have degenerated. Currently available diagnostic methods for peripheral neuropathies range from a simple monofilament test for lack of sensory perception in the feet to a nerve conduction study performed by a specialist. Our DPNCheck nerve conduction technology provides a rapid, low cost, quantitative test for peripheral neuropathies, including DPN. It addresses an important medical need and is particularly effective in screening large populations. DPNCheck has been validated in multiple clinical studies.

Business Strategy

Our leading commercial products, and the focus of our strategic attention, are Quell and DPNCheck.

Quell is our wearable neuromodulation technology for chronic pain. It has been refined over the past seven years with feedback from over 200,000 chronic pain patients and is protected by over 20 U.S. utility patents. Patients control and personalize the technology with a mobile phone app, and their utilization of the devices and certain clinical metrics may be tracked in the Quell Health Cloud. The degree of technological sophistication, combined with our extensive consumer experience and the compelling results of clinical studies, gives us the opportunity to leverage this technology base into a portfolio of Quell-based prescription ("Rx") wearable neurotherapeutics.

Quell received Breakthrough Device Designation from the FDA for a fibromyalgia indication in 2021 leading to the FDA granting a De Novo marketing authorization for the use of Quell as an aid for reducing the symptoms of fibromyalgia in adults with high pain sensitivity. This Rx product was introduced to the domestic market in late 2022 under a controlled, strategic commercial launch with the objectives to develop an effective Rx fulfillment process, identify the higher-potential market sectors and an efficient marketing approach, and implement a cost-effective sales model. This led to the engagement of Health Warehouse as our on-line pharmacy, the introduction of a telemedicine option to facilitate patient prescriptions, higher electrode refill pricing, a focus on Veterans Administration patients and a shift to variable cost contractor sales versus an employee sales force. Many of these commercial efforts are being implemented. The Company is considering the reactivation of its promotion of Quell OTC for lower extremity chronic pain during the fourth quarter of 2024 or early 2025.

Quell also received FDA Breakthrough Device Designation in early 2022 for the treatment of chronic Chemotherapy Induced Peripheral Neuropathy ("CIPN"). A CIPN double-blind, randomized, sham-controlled clinical study employing Quell, funded by the National Cancer Institute and the NIH, was completed in 2023. A 510(k) marketing application was submitted to FDA in late 2023; however, after evaluating the unique characteristics of the oncology market, the Company decided to follow the De Novo model that was used for Quell-fibromyalgia. A De Novo application for marketing Quell-CIPN to patients with moderate to severe neuropathic pain and cramps is planned for filing in late 2024 or early 2025. This would be the second product in our emerging portfolio of Quell-based Rx wearable therapeutics. We anticipate a similar approach to other disease indications involving chronic pain. These potentially include Fibromyalgia-like Long COVID, Chronic Low Back Pain, and Chronic Overlapping Pain Conditions.

DPNCheck is our well-established testing technology for peripheral neuropathies. This technology has been evaluated in multiple clinical studies and promoted both in the domestic Medicare Advantage ("MA") market and also in the Asian markets of Japan and China. MA has historically contributed the majority of DPNCheck revenue and been the driver of product-line growth.

During 2023, the Centers for Medicare and Medicaid ("CMS") implemented significant changes to its MA Hierarchical Condition Categories ("HCC") risk adjustment payments and to its MA Risk Adjustment Data Validation ("RADV") audit practices. The changes to HCC risk factor coding significantly reduced CMS payments for population screening for various conditions, including for neuropathy, and resulted in a significant reduction in our DPNCheck sales. As a result, we have reduced our commercial sales team while continuing to support our customer base and attract new accounts. It is unlikely that there will be a near-term recovery from the decline in revenue of the DPNCheck MA business. DPNCheck sales in Asian markets are not affected by the reimbursement changes in MA.

Production and marketing of ADVANCE, a legacy, point-of-care neurodiagnostic technology primarily used for the diagnosis and screening for carpal tunnel syndrome, was discontinued in 2012. Our support to an eroding customer base of ADVANCE was terminated on July 31, 2024.

Strategy Review

The Company has initiated a review of its strategic options to promote growth of Quell and DPNCheck and to maximize shareholder value. The review covers a wide range of options including potential changes in marketing strategies, the acquisition of new assets, potential sale of Company assets, and a merger or other strategic transaction. A timetable for completion of this process has not been set and the Company will continue to promote its commercial operations while the review is being conducted. The Company has utilized outside professional services in conducting its review, expanded its Board of Directors, curtailed its equity offerings, and implemented a reduction-in-force to reduce its operating costs. As of the date of this Quarterly Report on Form 10-Q, there have been no other material strategic transactions or decisions that would warrant disclosure.

Results of Operations

Comparison of Quarters Ended September 30, 2024 and 2023

| | Quarter ended September 30, | | Increase (Decrease) | |
|---------------------------|-----------------------------|----------------|---------------------|---------|
| | 2024 | 2023 | Amount | Percent |
| Revenues | \$ 587,314 | \$ 1,203,164 | \$ (615,850) | (51.2)% |
| Gross profit | 311,957 | 781,782 | \$ (469,825) | (60.1)% |
| – % of revenues | 53.1 % | 65.0 % | | (11.9)% |
| Operating expenses | 2,054,005 | 2,742,680 | \$ (688,675) | (25.1)% |
| Other income, net | 233,822 | 192,161 | \$ 41,661 | 21.7 % |
| Net loss | \$ (1,508,226) | \$ (1,768,737) | \$ (260,511) | (14.7)% |
| Net loss per common share | \$ (0.75) | \$ (1.66) | \$ (0.91) | (54.8)% |

Revenues

Revenues for the third quarter of 2024 decreased by \$616 thousand or 51.2% from the third quarter of 2023. DPNCheck sales accounted for the majority of revenues in both quarters and were the primary contributor to the revenue decline in the third quarter of 2024. The DPNCheck sales decline was primarily attributable to adverse CMS reimbursement changes in the Medicare Advantage market initiated in 2023 and scheduled to be phased in over a three year period which have reduced patient screening by healthcare providers for various conditions, including neuropathy. International sales of DPNCheck also declined from the prior year quarter due to excess inventory at the Japan distributor. The Company believes this situation is transient, and these biosensor orders should resume in the first quarter of 2025. Quell sales made a small contribution to offsetting the DPNCheck sales reduction in the third quarter of 2024.

Gross Profit

Gross profit for the third quarter of 2024 decreased by \$470 thousand or 60.1% from the third quarter of 2023. Gross profit reflected a 53.1% gross margin rate in comparison with 65.0% in the prior year quarter. The decline in revenue, particularly DPNCheck revenue, was the largest contributor to the reduction in gross profit. The gross profit rate contraction reflected reduced weighting by DPNCheck, the Company's highest margin product line.

Operating Expenses

Operating expenses declined in the third quarter of 2024 by \$689 thousand or 25.1% from the third quarter of 2023. The primary contributors were cost benefits from the reduction in employee headcount in the first quarter of 2024 partially offset by increased professional service fees related to the business strategy review. Research and development spending in the third quarter of 2024 of \$300 thousand decreased by \$293 thousand from 2023 due primarily to a reduction in personnel costs of \$275 thousand. Sales and marketing spending of \$441 thousand decreased by \$503 thousand from 2023 due primarily to a reduction of personnel costs of \$374 thousand from 2023. General and administrative costs of \$1.3 million increased by \$107 thousand from 2023 reflecting higher professional fees of \$122 thousand largely attributable to the business strategy review (legal and banking fees).

Net loss

The net loss in the third quarter of 2024 of \$1.5 million decreased by \$261 thousand from the third quarter of 2023. Net loss per common share was (\$0.75) versus (\$1.66) per common share in the third quarter of 2024. Per share amounts reflect 2.0 million shares outstanding in the third quarter of 2024 versus 1.1 million shares outstanding in the third quarter of 2023.

Comparison of Nine Months Ended September 30, 2024 and 2023

| | Nine months ended September 30, | | Increase (Decrease) | |
|---------------------------|---------------------------------|----------------|---------------------|---------|
| | 2024 | 2023 | Amount | Percent |
| Revenues | \$ 2,450,018 | \$ 4,583,679 | \$ (2,133,661) | (46.5)% |
| Gross profit | \$ 1,320,893 | \$ 3,099,439 | \$ (1,778,546) | (57.4)% |
| – % of revenues | 53.9 % | 67.6 % | | (13.7)% |
| Operating expenses | \$ 8,145,587 | \$ 8,393,861 | \$ (248,274) | (3.0)% |
| Other income, net | \$ 798,962 | \$ 414,482 | \$ 384,480 | 92.8 % |
| Net loss | \$ (6,025,732) | \$ (4,879,940) | \$ 1,145,792 | 23.5 % |
| Net loss per common share | \$ (3.10) | \$ (4.86) | \$ (1.76) | (36.2)% |

Revenues

Revenues for the nine months ended September 30, 2024 decreased by \$2.1 million or 46.5% compared to the nine months ended September 30, 2023. DPNCheck sales, primarily focused on MA, accounted for the majority of revenues in both quarters and the decline in DPNCheck sales was the primary contributor to the revenue decrease.

Gross Profit

Gross profit for the nine months ended September 30, 2024 decreased by \$1.8 million or 57.4% compared to the nine months ended September 30, 2023. The decline in revenue, particularly DPNCheck revenue, was the largest contributor to the reduction in gross profit.

Operating Expenses

Operating expenses for the nine months ended September 30, 2024 decreased by \$248 thousand or 3.0% compared to the nine months ended September 30, 2023. Increased general and administrative spending of \$854 thousand was offset by reduced research and development spending of \$535 thousand and reduced sales and marketing spending of \$567 thousand. Higher general and administrative spending was largely attributable to costs associated with the strategic review process.

Net loss

The net loss for the nine months ended September 30, 2024 increased by \$1.1 million compared to 2023. Net loss per common share was (\$3.10) in the nine months ended September 30, 2024 versus (\$4.86) per common share in 2023. The increase in the number of common shares outstanding in the nine months ended September 30, 2024 (2.0 million) versus common shares outstanding in the nine months ended September 30, 2023 (1.0 million) offset the effect of a greater net loss in the current year period.

Liquidity and Capital Resources

| | September 30, | | December 31, |
|--|-----------------|-----------------|-----------------|
| | 2024 | 2023 | 2023 |
| Cash, cash equivalents and marketable securities | \$ 14,834,600 | \$ 17,637,675 | \$ 17,997,151 |
| Working capital | \$ 15,585,819 | \$ 19,445,277 | \$ 19,613,803 |
| Current ratio | 13.9 | 16.4 | 16.8 |
| Net debt position | \$ (13,624,729) | \$ (16,254,439) | \$ (16,664,027) |
| Days sales outstanding | 32.9 | 50.9 | 35.6 |
| Inventory turnover | 0.8 | 1.0 | 1.2 |

Our primary sources of liquidity are cash and cash equivalents, securities, revenues from the sales of our products, and net proceeds from equity sales. Our expected cash outlays relate to funding operations. We believe that our resources are sufficient to fund our cash requirements over at least the next twelve months from the date of issuance of the financial statements. As indicated above, we have initiated a review of our strategic options to maximize shareholder value. These options include changes in marketing strategies, the acquisition of new assets, potential sale of Company assets, and a merger or other strategic transaction, which could affect our future liquidity.

As of September 30, 2024, we had working capital of \$15.6 million, including \$14.8 million in cash, cash equivalents and marketable securities, and a current ratio of 13.9. We had no term debt or borrowings. Net debt, defined as short and long-term debts, less cash, cash equivalents and securities, continues to be negative.

Days sales outstanding ("DSO") reflect our customer payment terms which vary from payment on order to 60 days from shipment date. The decrease in DSO in 2024 in comparison with the prior year reflects a greater weighting during 2024 of cash sales as compared to credit sales. Inventory turnover rate declined during the quarter ended September 30, 2024 due to the lower DPNCheck sales.

Cash Flows

| | Nine months ended September 30, | | Change |
|---|---------------------------------|----------------|--------------|
| | 2024 | 2023 | |
| Net cash provided by (used in): | | | |
| Operating activities | \$ (5,238,316) | \$ (4,634,367) | \$ (603,949) |
| Investing activities | 2,954,190 | 1,058,354 | 1,895,836 |
| Financing activities | 1,473,700 | 701,546 | 772,154 |
| Net change in cash and cash equivalents | \$ (810,426) | \$ (2,874,467) | |

Operating activities

Cash used in operating activities in the nine months ended September 30, 2024 increased by \$604 thousand from the comparable period in 2023. This primarily reflects the increased net loss in the period.

Investing activities

Investing activities in the nine months ended September 30, 2024 reflect \$29.0 million in purchases of AFS securities offset by proceeds from maturity of AFS securities of \$32.0 million. During the comparable period in 2023, investing activities reflected \$22.9 million in purchases of AFS securities offset by proceeds from maturity of AFS and HTM securities of \$24.1

million. The differences in investing activities between the two periods are due to variations in duration and maturity of individual securities in the Company's securities portfolio as well as shifts in portfolio assets to fund operating activities.

Financing activities

Equity sales in the nine months ended September 30, 2024 and 2023 contributed \$1.5 million and \$701 thousand, respectively. Shares of our common stock were sold to investors pursuant to the Company's at-the-market facility which was terminated during the second quarter of 2024.

Cautionary Note Regarding Forward-Looking Statements

The statements contained in this Quarterly Report on Form 10-Q, including under the section titled “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and other sections of this Quarterly Report, include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), including, without limitation, statements regarding our or our management’s expectations, hopes, beliefs, intentions or strategies regarding the future, such as our estimates regarding anticipated operating losses, future revenues and projected expenses, our future liquidity and our expectations regarding our needs for and ability to raise additional capital; our plan to pursue strategic alternatives to maximize shareholder value and the outcome of such pursuant; our ability to maintain the listing of our common stock on the Nasdaq Capital Market; our ability to manage our expenses effectively and raise the funds needed to continue our business; our belief that there are unmet needs and our estimates regarding the addressable market for the management of chronic pain and in the diagnosis and treatment of diabetic neuropathy; our expectations surrounding our commercialized neurostimulation and neuropathy diagnostic products; our expected timing and our plans to develop and commercialize our products; our ability to meet our proposed timelines for the commercial availability of our products; our ability to obtain and maintain regulatory approval of our existing products and any future products we may develop; regulatory and legislative developments in the United States and foreign countries; the performance of our third-party manufacturers; our ability to obtain and maintain intellectual property protection for our products; the successful development of our sales and marketing capabilities; the size and growth of the potential markets for our products and our ability to serve those markets; our estimate of our customer returns of our products; the rate and degree of market acceptance of any future products; our reliance on key scientific management or personnel; the payment and reimbursement methods used by private or government third party payers; and other factors discussed elsewhere in this Quarterly Report on Form 10-Q. The words “believe,” “may,” “will,” “estimate,” “continue,” “anticipate,” “intend,” “expect,” “plan” and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. The forward-looking statements contained in this quarterly report are based on our current expectations and beliefs concerning future developments and their potential effects on us. There can be no assurance that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond our control) or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. These risks and uncertainties include, but are not limited to, those factors described in the section titled “Risk Factors” in our Annual Report on Form 10-K. Should one or more of these risks or uncertainties materialize, or should any of our assumptions prove incorrect, actual results may vary from those projected in these forward-looking statements. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We do not use derivative financial instruments in our investment portfolio and have no foreign exchange contracts. Our financial instruments consist of cash and cash equivalents and available for sale debt securities. We consider investments that, when purchased, have a remaining maturity of 90 days or less to be cash equivalents. The primary objectives of our investment strategy are to preserve principal, maintain proper liquidity to meet operating needs, and maximize yields. To minimize our exposure to an adverse shift in interest rates, we invest mainly in cash equivalents and investments with a maturity of twelve months or less and we maintain an average maturity of twelve months or less. We do not believe that a notional or hypothetical 10% change in interest rate percentages would have a material impact on the fair value of our investment portfolio or our interest income.

Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures. Our principal executive officer and principal financial officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of September 30, 2024, have concluded that, based on such evaluation, our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms, and is accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

(b) Changes in Internal Controls. There were no changes in our internal control over financial reporting identified in connection with the evaluation of such internal control that occurred during the quarter ended September 30, 2024 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

While we are not currently a party to any material legal proceedings, we could become subject to legal proceedings in the ordinary course of business. We are not aware of and do not expect any such potential issues. However, should they occur, we would not expect them to have a significant impact on our financial position.

Item 1A. Risk Factors

Please refer to the complete Item 1A of the Company's [Annual Report on Form 10-K](#) for the year ended December 31, 2023, filed with the Securities and Exchange Commission (the "SEC") on March 1, 2024, and to Item 1A of the Company's [Quarterly Report on Form 10-Q](#), for the quarter ended March 31, 2024, filed with the SEC on May 15, 2024, for risks and uncertainties facing the Company that may have a material adverse effect on the Company's business prospects, financial condition and results of operations. As of September 30, 2024, the risk factors of the Company have not changed materially from those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2023 and Quarterly Report on Form 10-Q for the quarter ended March 31, 2024.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

During the third quarter of 2024, none of our directors or executive officers adopted or terminated any contract, instruction or written plan for the purchase or sale of our securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c), and none of our directors or executive officers adopted or terminated a non-Rule 10b5-1 trading arrangement (as defined in Item 408(c) of Regulation S-K).

Item 6. Exhibits

| <u>Exhibit No.</u> | <u>Description</u> |
|----------------------|--|
| 31.1 | Certification of Principal Executive Officer Under Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, and pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002. Filed herewith. |
| 31.2 | Certification of Principal Financial Officer Required Under Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended, and pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith. |
| 32 | Certification of Principal Executive Officer and Principal Financial Officer Required Under Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934, as amended, and 18 U.S.C. Section 1350. Furnished herewith. |
| 101.INS | Inline XBRL Instance Document (the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document). Filed herewith. |
| 101.SCH | Inline XBRL Taxonomy Extension Schema Document. Filed herewith. |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase Document. Filed herewith. |
| 101.DEF | Inline XBRL Taxonomy Extension Definition Linkbase Document. Filed herewith. |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase Document. Filed herewith. |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase Document. Filed herewith. |
| 104 | Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101). Filed herewith. |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NEUROMETRIX, INC.

November 5, 2024

/s/ SHAI N. GOZANI, M.D., PH. D.

Shai N. Gozani, M.D., Ph. D.
Chairman, President and Chief Executive Officer

November 5, 2024

/s/ THOMAS T. HIGGINS

Thomas T. Higgins
Senior Vice President, Chief Financial Officer and Treasurer

CERTIFICATION

I, Shai N. Gozani, M.D., Ph.D., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of NeuroMetrix, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2024

/s/ SHAI N. GOZANI, M.D., PH. D.

Shai N. Gozani, M.D., Ph.D.

Chairman, President and Chief Executive Officer

CERTIFICATION

I, Thomas T. Higgins, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of NeuroMetrix, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2024

/s/ THOMAS T. HIGGINS

Thomas T. Higgins

Senior Vice President, Chief Financial Officer and Treasurer

CERTIFICATION

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), each of the undersigned officers of NeuroMetrix, Inc., a Delaware corporation (the "Company"), does hereby certify, to such officer's knowledge, that:

The Quarterly Report for the quarter ended September 30, 2024 (the "Form 10-Q") of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ SHAI N. GOZANI, M.D., PH. D.

Shai N. Gozani, M.D., Ph.D.

Chairman, President and Chief Executive Officer

/s/ THOMAS T. HIGGINS

Thomas T. Higgins

Senior Vice President, Chief Financial Officer and Treasurer

November 5, 2024

This certification is being furnished and not filed, and shall not be incorporated into any document for any purpose, under the Securities Exchange Act of 1934 or the Securities Act of 1933.